Geeks, Dreamers, and Decency: Building Better Relationships in Tech



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## **Did You Know?**



complexity of initiatives.

transparent communication.



each other.

### The leading cause of missed deadlined is underestimated

### The leading cause of underestimated complexity is lack of

### Poor comunication is often a side effect of teams not liking

#### **ABOUT ME**



### l'm Nkem, Ms Innsbruck.

I used to be a product Manager for Saas product like Strapi, FoodCrowdy an agroech company and a local crypto exchange called Flippers. I have help built product from scratch salvaged a failing product and scaled products. Started out in my Career as a UI designer.

#### I'm Nkem, Msc Student at The University of

## **The Journey**

between tech and non-tech people

01 I don't like you

02 I tolerate you

03 I like you.

## Lets take a look at different relationship types



### Who is a decent Person?

01 RESPECT work.

#### 02 **HIGH DO SAY RATIO**

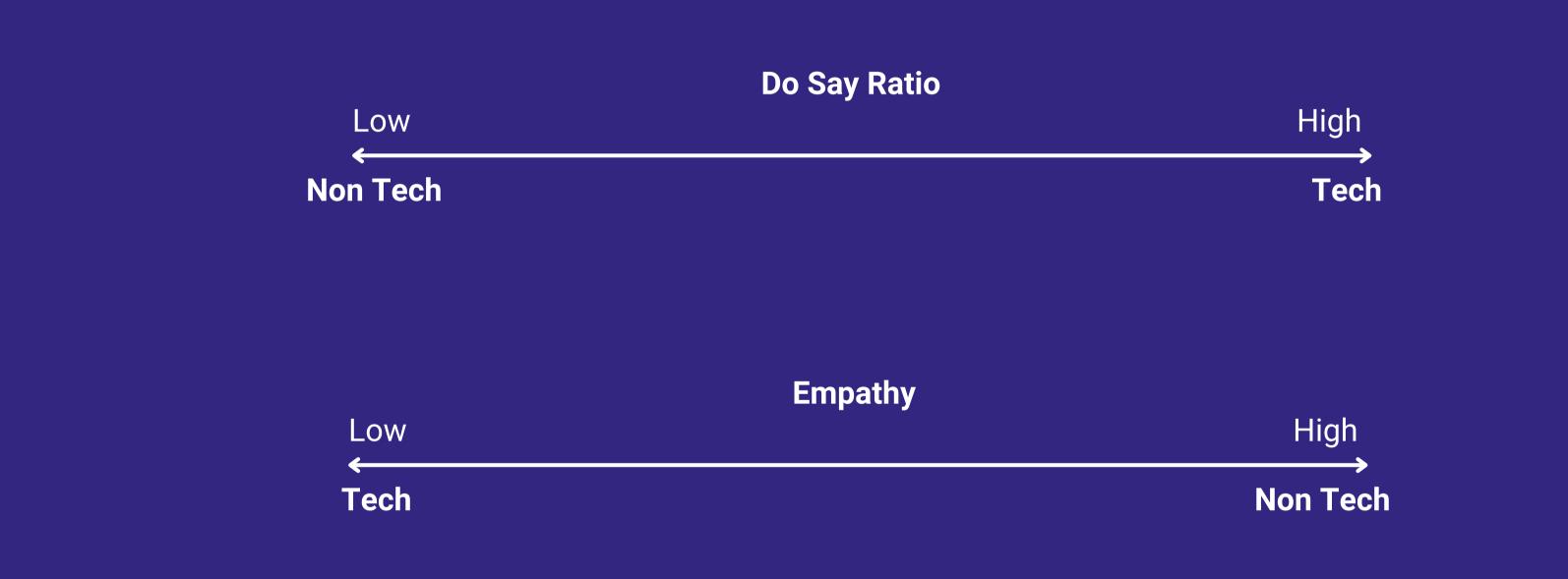
Over 80% of what I say i will do i actually do it

03 **EMPATHY** 

> I am able to understand to an extent peoples motivation, constarins and Feelings.

I respect you right to voice oppinions, I respect your

### Observing technical and non Technical on a scale



## Dislike

I don't like my Collegaues



# Can you relate?

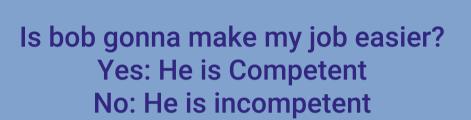


Excited to begin a new task

Find out you are collaborating with Bob from sales







Things Bos said he would do 90%

### **Perceived Incompetence**

### Low Do say ratio

Things Bob actually did 10%

> Its the engineers falt we lost he client, the product did not meet their expectations!

#### **Blame Game**

# Ways to move forward



**Transparency** 



### **Foster Experiement** environment

## Tolerate

I tolerate my collegues

LEADERSHIP DURING A CRISIS



# Can you relate?







### **Prioritized individual** goals over team goals

### Lack of Shared wins across teams

# Ways to move forward



## **Collaborate on achieving Individual goals**

### **Like** I like my colleagues



# The Sweet Spot



Overtime is not seen as the pain

First response to a colleague struggling is how can I Help

Positive intentions is always assumed when there as disagreements

Failures and wins are shared



Your slack messages and emails don't begin with dear sir.

# How do you Sustain it?

And no Christmas Parties and Onsite retreats do not help although a good way to connect!

# Be a Decent Person!





# Thank you!

If you have any question shame on you!